### 7 Lessons Everyone Needs to Learn

## 1. Keep your circle small.

- a. You are the result of the five people you spend the most time with.
- b. Be careful of who you allow yourself to be exposed to.
- c. Most people have limited their thinking and would feel much more comfortable if you'd limit yours too.
- d. Do not listen.

## 2. Trust your gut.

- a. Most people will quit after 3 months of not seeing results.
- b. You must learn to follow things through.
- c. Even if everyone is telling you that you will fail, it is your duty to complete your goal and prove them wrong.

# 3. Thinking it over is for people who can't take action.

- a. Everyone has ideas.
- b. They are all worthless until you put them into action.
- c. You need to become a person of action.
- d. Speed can be a weapon when used correctly.

#### 4. Embrace failure.

- a. "The master has failed more times than the beginner has ever tried."
- b. This quote by Stephen McCranie speaks volumes about people who think they've tried enough times.

#### 5. Mind over matter.

- a. Your body can be pushed much further than you imagine.
- b. You may be exhausted after running one mile, but your body is capable of running five, ten, or even more miles.
- c. Keep going.

## 6. Set BIG goals.

- a. Set goals that you cannot achieve in your lifetime, better yet two or three lifetimes.
- b. The larger your goals are, the more you will achieve in the long run.

### 7. Time is your most valuable asset.

- a. Time is the only true luxury of this world.
- b. Don't waste it on things that don't matter.
- c. You cannot buy more of it when it starts to run out.