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You can't become rich in your pocket until you become rich in your mind. Here are 21 beliefs that will make you rich in your mind.

1. Small differences in ability can lead to enormous differences in results.
2. The difference between the top 1% and the average is not a huge difference in talent or ability. Often it is just a few small things done consistently again and again.
3. Money loves people that don't really need it anymore.
4. Try to not be needy for money but in love with money.
5. The richest 1% is not smarter or better than you. They just discovered a cause and effect relationship before you.
6. Success is not an accident. It leaves tracks.
7. If you do successful things you will become successful.
8. The more you like yourself the better you will do in sales and in every other area of your life.
9. If a horse wins a race by a nose it makes 10 times the prize money than the horse that loses by a nose.
10. You have to be right only one time but if you don't try you will never get to this one time.
11. Success is mental.
12. Success breeds success. Try to surround yourself with successful people.
13. The very best proof that something can be done is that someone else has already done it.
14. Follow the leaders in a field that have already done it, not the followers.
15. Successful people control their inner dialogues.
16. Ask successful people how they have done it. They probably will tell you.
17. There is little difference in talent between the one earning \$50,000 a year and the one earning \$150,000 a year.
18. You must achieve your financial goals in your mind before you can achieve them in your reality.
19. Imagine yourself as if you were already the kind of person you want to be.
20. The biggest reason why some people don't reach success is simply because they stop before they get that first few winning experiences.
21. Some will buy. Some won't. So what now? Next!