

1. Trust is hard, but necessary.

- a. You make plans and are confident about it.
- b. Things start to look shaky.
 - i. You start to doubt.
 - ii. You set lower goals because of fear.
 - iii. You manage to achieve the lower goals.
 - iv. And feel like you made a logical decision.
- c. But this is how you become average.

2. Follow your interests but don't be lazy.

- a. Your interests make you unique.
- b. We feel lost because we're filled with everyone else's ideals.
- c. Nothing feels unique to us because we never listen to ourselves.
- d. Only a few people are crazy enough to work hard on their interests.

3. The best money you'll make is from your talent.

- a. Life is more fun when the product is you.
- b. Doing things for money in itself is not fulfilling.
- c. Do what interests you continuously, and one day, someone will pay you for it.

4. Knowledge is having the right answers.

- a. Have the right answers and you'll be called knowledgeable.
- b. Ask the right questions and you'll be called intelligent.
- c. Know when to ask the right questions and you'll be called wise.

5. It's all happening right before us

- a. Right before your eyes, you're either becoming a failure or a success.
- b. Your life. Your stories. Your good old days are now.
- c. You won't experience today again.
- d. Stop pushing everything to the future.

6. Move in Silence and you'll win more.

- a. Most of the moves I announced either got delayed or failed.
- b. My biggest wins happened when I worked in silence.
- c. People talk. People have energy. People are envious.
- d. Keep things to yourself.

7. 6 tips to reach your full potential:

- a. Be honest and responsible
- b. Replace bad habits with good habits
- c. Set big goals and concrete deadlines
- d. Be self-disciplined and stay consistent
- e. Take action fast instead of just planning
- f. Reverse engineer your journey to success